



NEWS

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GIGAVAC® FORMS TO MARKET HIGH VOLTAGE RELAYS

A New High Voltage Relay Company That Specializes in Service Forms in Santa Barbara, California.

Santa Barbara, CA – GIGAVAC, a new high voltage relay company, was recently formed in Santa Barbara, California. Positioned to compete with relay manufacturers such as Tyco's Kilovac® and Danaher's Jennings, GIGAVAC offers high voltage relay solutions to industrial markets that meet or exceed its competitors. The company will officially open its doors on March 31, 2003.

"GIGAVAC provides high quality, high voltage relays," said Mike Molyneux, President. "In addition to our high manufacturing standards, our mission is to return the industry to its former standards of offering excellent customer service. We are today's experts in high voltage relays."

GIGAVAC was the brainchild of former Kilovac relay specialists. Their mission is to fill the gap left by burgeoning manufacturing companies unable to offer specialized, knowledgeable customer service. They seek to offer customized solutions by maintaining an experienced rep sales force in addition to direct customer relations.

"The customer is the king," said Pat McPherson, VP of Marketing. "That may sound elementary, but in today's world, in the large conglomerates, the customer is often the last person factored in the sales equation. We intend to listen to our customers' needs, get to know them, and assist them in choosing the right relay for their specific application."

For more information, visit www.gigavac.com.

GIGAVAC, today's expert in high voltage relays, markets a wide range of products that meet or exceed the relay specifications of industry leaders. Founded by leading professional and senior managers within the high voltage relay industry and based in Santa Barbara, California, GIGAVAC markets high voltage relays to manufacturers of test equipment, power supplies, RF and communications equipment, MRI/medical equipment and other manufacturers in need of high voltage relay solutions. Visit their website at www.gigavac.com or call them at 805-755-2000.

Kilovac is a registered trademark of Tyco International.

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